

Office Technology

PROPOSAL

Prepared For ABC Company



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BARLOP
BUSINESS SYSTEMS



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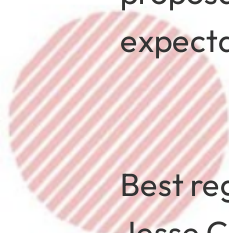
Hello,

Thank you for considering Barlop Business Systems for your business equipment needs.

We are pleased to present you with a leasing proposal for the **Brother MFC-EX670W**, a reliable and efficient solution designed to support your company's daily operations seamlessly. This equipment is well-suited for busy business environments, offering consistent performance and long-term support to help keep your workflow smooth and productive.

Our offer includes a convenient 12-month lease term with a monthly payment of \$0, providing you with an affordable and flexible way to access this essential technology without upfront costs. We believe this arrangement will deliver excellent value while allowing your company to maintain financial flexibility.

Please feel free to reach out if you have any questions or need further clarification about the proposal. We are here to assist you every step of the way and ensure this solution meets your expectations.



Best regards,
Jesse Canonigo
Barlop Business Systems



Why Barlop?

At Barlop, we prioritize flexible, responsive, and localized decision-making, allowing us to deliver fast, consistent, and exceptional service to our customers. As a family-owned and operated business, and proudly certified as both Women-Owned and Minority-Owned, we are committed to supporting local businesses and our community. For over 40 years, Barlop has established its foundation on key principles:

Building Relationships & Providing Excellent Award-winning Service

Partnering with Barlop means having a dedicated ally for all your business technology needs. We offer a comprehensive range of services ensuring that every aspect of your technology is covered. Our offerings include:

- Printing Solutions
- Managed Print Services
- Document Management and Workflow Solutions
- Managed IT Services
- VOIP
- Interactive Board



RICOH **brother** **SHARP**
imagine. change. at your side.



Customized Approach. Our products empower companies to work smarter, not harder. As an **authorized** multiline dealer, we specialize in customizing solutions to meet the unique needs of each client, which significantly enhances customer productivity, satisfaction and loyalty.

Reduce the **Total Cost of Ownership**. We assist businesses in making informed decisions by emphasizing the importance of understanding and reducing the TCO. This approach involves looking beyond the initial purchase price to account for all associated costs throughout the equipment's lifespan, including consumables, maintenance, and management expenses.

Our commitment to security ensures that our products safeguard your data, with **Security-focused** design integrated throughout our offerings. We prioritize your protection by offering products that secure your information assets.

Our core values revolve around **taking care of our clients** and providing them with an experience they won't find anywhere else. This commitment begins with ensuring a **live** person is always available to provide you with the personalized support you deserve.

Surveys & Reviews We are actively seeking and incorporating customer feedback to continually improve our service quality. Our clients can attest to our exceptional service through our online reviews and Net Promoter Scores (NPS), reflecting the quality of service we provide. Locally Strong. We are proud to support

Locally Strong. We are proud to support our local community and are actively involved in various organizations and chambers throughout South Florida, striving to make a positive impact in the business community

Brother MFC-EX670W



Manufacturer	Brother
Form Factor	Workgroup
Recommended Use	Small Office
Capability	Multifunction
Model Number	MFC-EX670W
Color/Monochrome	Color
Speed (Color)	42 ppm
Speed (Black)	42 ppm

Cost Summary



Brother MFC-EX670W (Lease)

- Paper drawer 500 sheets x1
- Paper drawer 500 sheets x2
- Paper drawer 500 sheets x3
- Monthly Included Prints: 1000 B/W, 500 Color
- Overage Prints: \$0 per B/W, \$0 per Color

1

\$603.02 / Month

 Maintenance & Service

 Surge Protector

\$133.33 One-Time

 Delivery and Setup

\$281.25 One-Time

Upfront Total (One-Time)

\$414.58 One-Time

Monthly Total (Recurring) ▾

\$603.02 / Month



Performance Assurance Program

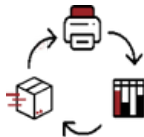
Includes All parts, toner, labor, and service calls. (excludes staples and paper & Network Connectivity Issues)



4 hour response time for customers in the Miami-Dade area and next-day service for those located outside the county. If your equipment cannot be repaired within 24 business hours, we provide a complimentary loaner to ensure your operations continue smoothly.



Our Service Department is backed by **factory-trained and award-winning** service professionals with an average of over 20 years of experience. Each client is assigned a **dedicated** technician who deeply understands their unique operations, applications, and peak production periods. This ensures maximum responsiveness and minimizes downtime, enabling your business to thrive.



Auto Toner Replenishment service, eliminating the hassle of ordering and stocking toner, as well as the need to submit monthly meter readings



Proactive Maintenance. Our efforts are dedicated to ensuring your equipment operates with minimal downtime. Offering both on-site and remote assistance, firmware updates and comprehensive Help Desk support to **maximize uptime.**



Installation & Training. We provide user training and support to help clients maximize their equipment's capabilities



To enhance convenience, our equipment features unique identification with QR codes, making service calls and requests **quick and easy**



Our **client portal** offers secure access to view and pay invoices, monitor usage, request supplies and services, and manage account details seamlessly.