



Proposal issued:

Proposal valid to:

2026-02-13

SOLUTION PROPOSAL



Prepared For:
ABC Company



ABOUT US

No matter the scale of your business, we understand that every organization has unique aspirations and challenges. That's why we partner with businesses to achieve their most important goals by creating a process that leverages the power of people, technology, and devices to make business simple. Our digital transformation experts are dedicated to delivering superior service that goes beyond mere satisfaction. We are committed to empowering your growth and fulfilling your business' good purpose. Our team specializes in automating, streamlining, and optimizing businesses like yours using these core solutions:



BUSINESS PROCESS AUTOMATION

Streamline repetitive tasks to save time and boost efficiency, making it easier for your business to scale.



COPIERS & PRINTERS

Reliable, high-quality printing solutions that fit your budget. Keep your office running smoothly.



MANAGED IT SOLUTIONS

Outsource your IT challenges. We manage your tech, so you can focus on growing your business.



BUSINESS COMMUNICATION

Enhance collaboration and customer engagement with unified communication tools. Stay connected, always.



PEOPLE & ORGANIZATIONAL PERFORMANCE

Unlock your team's potential with targeted training and development.

PROPOSED SOLUTION

The Ricoh IM C4510 is a floor-standing A3 color laser multifunction built for departments of 40-90 users that need 11x17 color and serious throughput — 45 ppm in both black and color, with 3.2 sec B&W / 5.2 sec color first-page-out (best in its volume tier). It scans single-pass duplex at 300 ipm via the 220-sheet SPDF and is rated for a 175,000-page monthly duty cycle (Rico's recommended monthly volume is around 18,000 for sane toner economics). Standard paper capacity is 1,200 sheets across two 550-sheet trays plus a 100-sheet bypass, expandable to 4,700 sheets with optional banks and the 2,000-sheet side LCIT. The 10.1" Smart Operation Panel runs Always Current Technology firmware, so the device picks up new features and security patches without a tech visit. Connectivity is Gigabit Ethernet plus USB standard; Wi-Fi, NFC, and Bluetooth are optional via interface unit. Full finishing accessories — inner staple finisher, hole punch, booklet-maker — bolt onto the same chassis. The thing buyers regret: ordering it without fax when their workflow needs it (the F suffix isn't on this base model). If you don't need 45 ppm and your monthly volume is under 12,000, the IM C3510 is the smarter buy.



Ricoh IM C4510

Manufacturer	Ricoh
Form Factor	Workgroup
Recommended Use	Small Office
Capability	Multifunction
Model Number	IMC4510
Color/Monochrome	Color
Speed (Color)	45 ppm
Speed (Black)	45 ppm

SOLUTION PRICING

Product	Qty.	Payment	Subtotal
 Ricoh IM C4510 (Lease) • Monthly Included Prints: 5000 B/W, 1500 Color • Overage Prints: \$0.03 per B/W, \$0.06 per Color • Maintenance & Service	1	Recurring	\$727.05
☐ Delivery and Setup	1	One-Time	\$281.25
Upfront Total (One-Time)			\$281.25
FMV Lease 60 Months ☐			\$727.05

All parts, labor and toner are included in the price if you choose a service contract. Delivery and install is also included. The only price not listed is a one time charge of a doc fee. All leases in have a time doc fee of \$150 that will appear on first invoice.

OUR **GUARANTEE**

The SMART BUY Protection Plan



Toll-free service line – (800-922-9350)



(2) hr. initial response contact call – review status/ETA



(4) hr. average response time over 12 month period or client receives
(1) month's billing at no charge



No calls beyond (8) hr. response time over a 12 month period
or client receives (1) month's billing at no charge



97% Up-Time guarantee over a 12 month period or client
receives (1) month's billing at no charge



Free loaner unit provided if client's system will be
“down” for more than (2) business days



Replacement unit (same/better) provided when Smart/manufacturer cannot repair client's
unit to perform at above standards (i.e. – 3 calls for same issue within 45 days)



Fleet management software provided at no costs to maintain on-site supply levels via
remote diagnostics which generate preventative maintenance updates/alerts



Customize Client Review Schedule to analyze usage, identify over-expenditure situations,
discuss client goals, recommend cost-cutting productive solutions, and review/confirm all
software/firmware updates completed

Devices under service agreement must be on MPS Monitor and reside on an active network to qualify for these guarantees.

CLIENT TESTIMONIALS

We're deeply grateful for the positive feedback from our diverse clientele, spanning sectors like non-profits, engineering, and manufacturing. Their testimonials consistently praise our rapid, attentive service and proactive approach to business solutions. These endorsements are a testament to our dedication to exceeding expectations and nurturing enduring, supportive partnerships across various industries.

Fixed our phone systems. Knew exactly what was going on just from our description and had a tech out that day even though we weren't a customer yet

– **Talisha Asbury**
GM
Blue Ocean Title

We centralized billing for over 40 of our stores and eliminated 90% of manual data entry.

– **Chris Allen**
CFO
Greenway Automotive

Their exceptional service, attentiveness & commitment to understanding our unique needs have been outstanding...

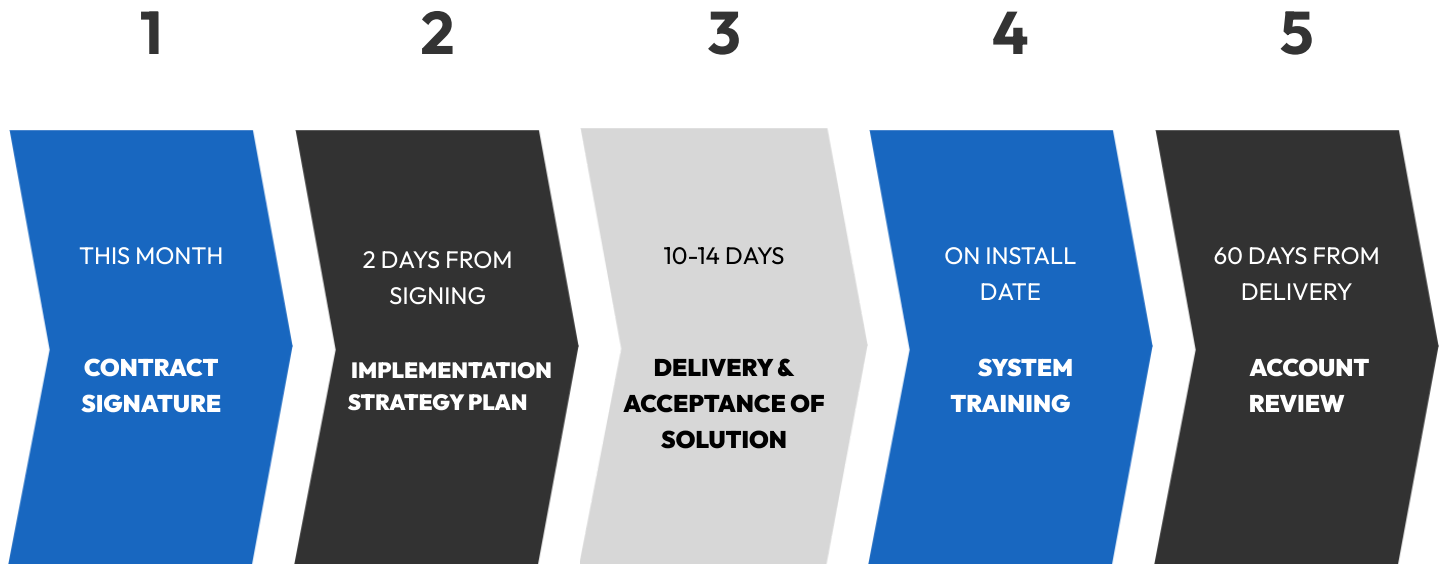
– **Alex Lehrer**
COO
Jewish Pavillion

To be clear, we do business with 1800 Office Solutions because of the people. They are great people who are intelligent, open minded, thoughtful, sincere, articulate, goal driven, and want to truly be a part of their client's success.

– **Brian Kopec**
President & CEO
Kopec Insurance

Curious about more customer experiences? There's a whole world of them on our [Google page](#).

IMPLEMENTATION



At 1800 Office Solutions, we break down the entire process of integrating our solutions into your business with precision and care. Our strategy emphasizes clear communication and thorough coordination, ensuring a seamless transition and minimal disruption. We focus on efficiency and effectiveness, aiming for immediate operational improvements. This comprehensive approach highlights our commitment to a holistic strategy, aligning every step with your long-term success and fostering a strong, enduring partnership.



ACCEPTANCE

Please sign here if you accept the proposal as is.
Following the acceptance of the proposal contract documents will be sent out for signature.



Jesse Strife



SIGNATURE

Elie Vigile

Jesse Strife
ABC Company

Elie Vigile
1800 Office Solutions

